

# PROVIDING INDUSTRY INDEPENDENCE, INNOVATIVE SOLUTIONS AND ENHANCED LEVELS OF COST CONTROL FOR OUR CLIENTS



## Manufacturing Industry



**\$8M**

### \$8,000,000 Saved in 3 Years

- Removed wasteful programs from current carrier ASO plans
- Identified egregious PBM contract terms and rebates; negotiated favorable terms resulting in significant savings
- Mitigated future claims costs by identifying and engaging employees with chronic conditions
- Eliminated excessive broker fees

## Retail Industry



**\$3M**

### \$3,000,000 First Year Savings

- Initial Year 1 strategy deployed a high-performing healthcare pilot plan
- Leveraged strategies that delivered -15% reduction in healthcare spend
- Year 2 and beyond continues national roll-out with significant healthcare savings, better patient experience and increased employee satisfaction

## Roman Catholic Diocese



**\$850K**

### \$850k in Projected Savings

- Identified 17 revenue streams being directed into the current agent's pocket instead of into the organization
- Transitioned client's healthcare & pharmacy plans to unique, non-traditional solutions; created cost-savings, employee navigation, and developed internal administration efficiencies

## Dry Bulk Transportation Company



**-21%**

### 21% Reduction in Employer Healthcare Costs

- Developed a multi-year strategy including direct claims access to measure and manage usage and cost
- Reduced employee contributions and deductibles
- Provided claims control that traditional carriers otherwise would not provide due to the company's size.